



I P U V | INDOJAYA
PASIFIK
UDANG
VANAME

INDOJAYA PASIFIK UDANG VANAME

VANAME SHRIMP FARMING COMPANY PROFILE

CONTENTS

03

EXECUTIVE SUMMARY

04

SOP AND SCHEDULING

05

**TECHNOLOGY
CONSIDERATION**

06

**PRODUCT AND
SERVICE**

07

**LEGAL AND
COMPLIANCE**

08

CONTACT US



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INDOJAYA
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UDANG
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EXECUTIVE SUMMARY



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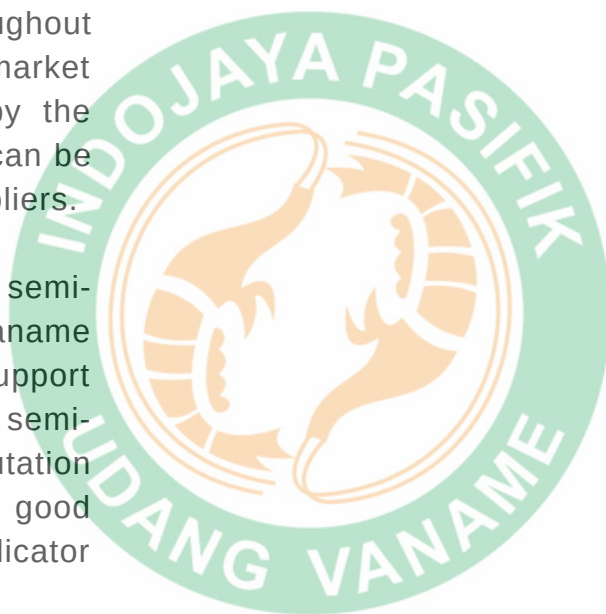


PT INDOJAYA PASIFIK UDANG VANAME (shrimp farming company, also called as PT IPUV) is a semi-modern company in farming and producing of fresh shrimp throughout Indonesia especially in Java region market place. The main product produced by the company is fresh vaname shrimp that can be sold directly from the ponds to the suppliers.

PT IPUV has been implementing semi-intensive program in producing vaname shrimp with modern technologies to support the operation and production. This semi-intensive method will maintain a reputation for high number of shrimp weight with good quality of result that will be a basic indicator of higher sales and income.

For Investor relation, PT IPUV will provide the daily, monthly and quarterly report that consist of operation report, feeding, farming progress, shrimp growth and income from partial and final supported with financial report.

This comprehensive flow of business will be a good framework to develop and create the environment that can lead us to improve and reach the stability and sustainability in running the business.



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SOP AND SCHEDULING

PT IPUV is adapting the SOP from CP Prima as the subsidiary of Charoen Pokphand that already advance on the field in term of shrimp farming (Please refer to Appendix). This CP Prima's SOP becomes main reference to run the farming system in daily operation which covering the way to treat a shrimp from the pond preparation until the harvesting period.

Intensive method chosen in the operation of farming with the area of focus as follows:

- Density of shrimp : > 70 shrimps per meter square
- Low-density polyethylene (LDPE) utilization as the layer of pond
- Laboratory monitoring to control water quality and shrimp health
- Intensive water treatment and closed method system - water treatment under the reservoir

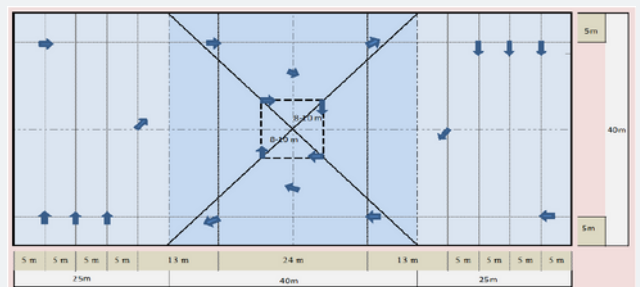
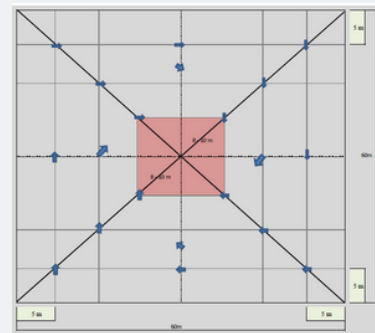
Comprehensive step of farming system based on the SOP applied in order to ensure the quality of shrimp and increasing the production.

The details of treatment and method has been covered in SOP by doing the step by step as below:

- Bio-security
- Paddle wheel needs and estimation
- Land/pond preparation
- Reservoir preparation
- Water preparation
- Paddle wheel setting position
- Water quality management
- Water exchange program
- Vitamin and probiotic utilization
- Feeding management
- Harvesting

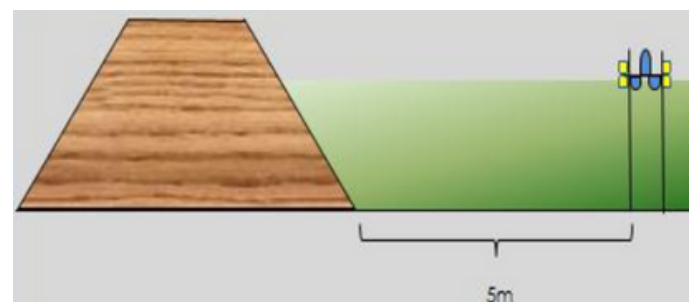
In supporting the SOP, from pond preparation to harvesting management, one of the main concern on the method is to set the paddle wheel well. Paddle wheel setting is useful to support the drain system, it can bring the sludge away through the center of disposal channel and keep the pond clean.

Blueprint of
Paddle Wheel Setting



Apart from above basic component of .intensive method, comprehensive treatment will also be concerning on the supplement and probiotic utization to increase production.

The position of paddle wheel at the outermost should be maximum 5 m from the land side. This position can ensure all the pond side flowing properly to the central drain.

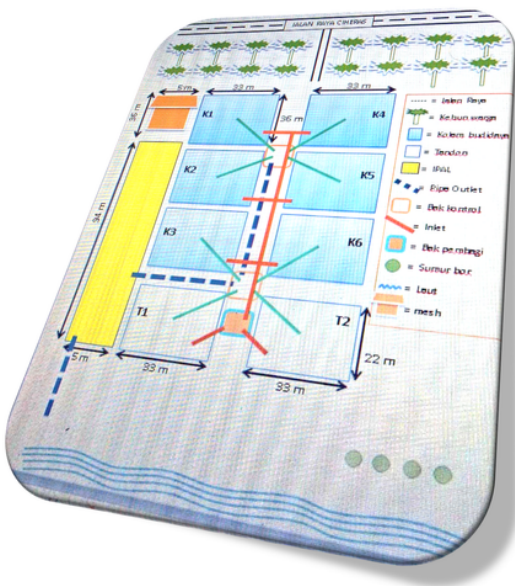


TECHNOLOGY CONSIDERATION

PT INDOJAYA PASIFIK UDANG VANAME. has been upgraded to intensive capability of operation and production sector. Intensive method adapting the way of modern farming by utilizing central drain system with LDPE pond, modern treatment of shrimp farming and probiotic growth utilization. Laboratory activity is also used as center of measurement to monitor indicator of water quality and shrimp health. Farming method by this semi-intensive approach could increase the sales volume by stimulating high survival rate and good quality of shrimp.



INTENSIVE SYSTEM
CENTRAL DRAIN



PT IPUV Central Drain Blueprint

PT IPUV uses central drain system that can describe as a drain in the middle of circular or square shrimp pond that is used to carry away excess solids and sludge. The main component in the shrimp farming is to keep the quality of water. The utilization of central drain can keep it clean by minimizing the solids and sludge in the pond through the circulation of water that flowing properly to waste collection pond.

The paddle wheels are used to create a slow but constant current in the pond, circulating the water in a downward spiral toward the drain. The current helps to move the heavier solids towards the center of the pond where they can collect and then flow out to a drainage canal and eventually a holding pond-IPAL1/2.

PRODUCT AND SERVICE

IPUV VANAME SHRIMP

Business activity that becoming the most fundamental part in this company is shrimp farming. Vaname shrimp or called also as King prawn chosen to be the main type of shrimp due to the weight, size, thickness and taste of shrimp is easily accepted to the market and becoming one of the most favorite shrimp consumed by customer. PT IPUV can produce around 40 - 60 tons of vaname shrimp for every 1 cycle of farming or 120 days, Minimum size of shrimp can be produced around 120 shrimp per 1 kg with maximum size around 30 shrimp per 1 kg depends on the day of culture.

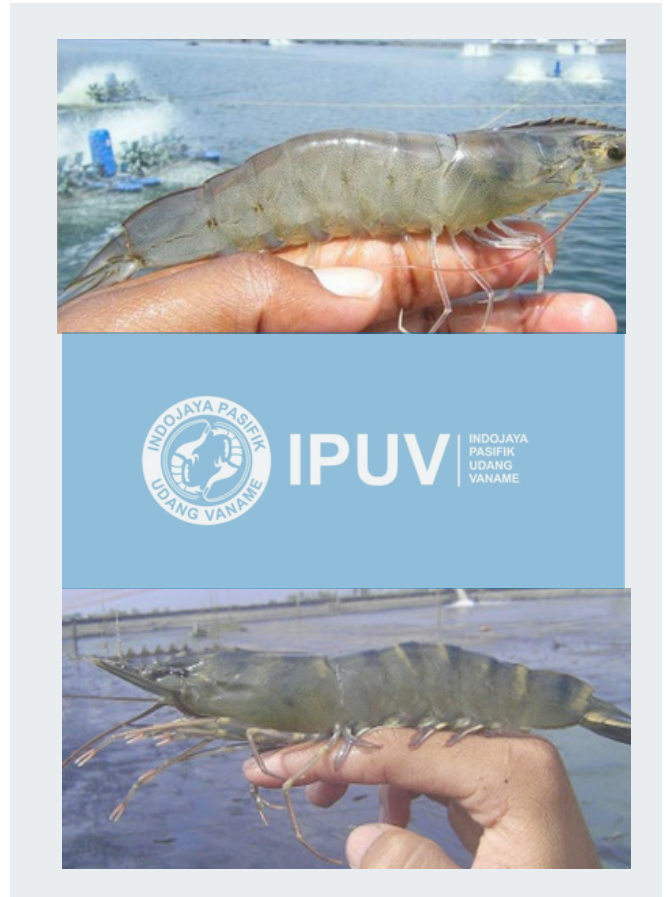
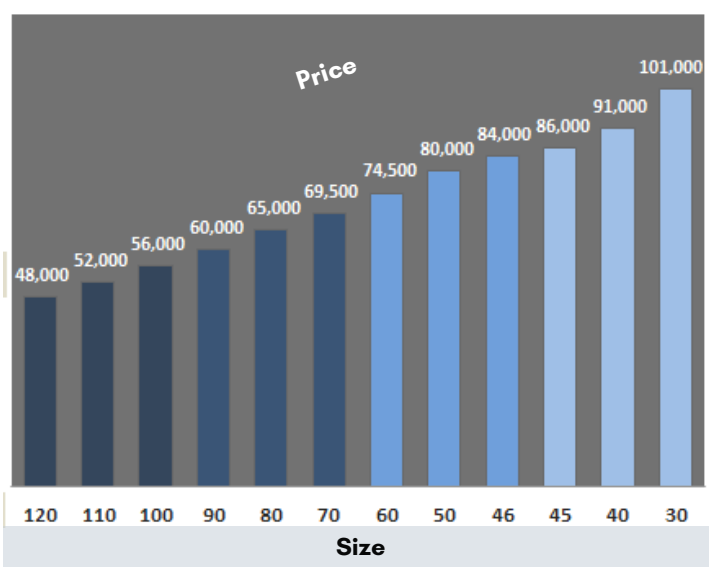


Table of
Average Price Offered in
Domestic Market



In every cycle of farming consists of 2-3 rimes partial harvesting, in order to control the dissolved oxygen (DO) that can increase shrimp daily growth and contribute to cash inflow from the sales of each partial harvesting before it goes to final harvesting..

Normally, first partial harvesting can be started on 75 days of culture (DOC), second partial on 100 days of culture and the final ones on the 120 days of culture. However, the schedule of partial can be changed depends on the real condition of farming.

For total production of vaname shrimp that around 18 - 22 tons per cycle (120 days) will be a sale to the suppliers before it goes to direct sell to domestic market

PRODUCT SPECIFICATION

DOMESTIC MARKET AND EXPORT (INTERNATIONAL MARKET)

As a shrimp manufacturing company which produces fresh shrimp, we have 2(two) targeted markets to sell our product to, the first market is for Domestic Product which currently distributed to Java and Bali, and the second market with larger potential and wider scale of distribution is for Export (International) Market.

On product differentiation, Indojava Pasifik classifies 3 types of product, product with grade B which defines as fresh good quality of shrimp with body perfection (skin and fat) 75%-80%, for grade A with body perfection (skin and fat) 90% - 95% and for grade A+ with body perfection above 95% until 100%. this differentiation will be going through filtering and sorting process to ensure that product category applied properly, Sorting process for product with grade B and A will be only applied for 1 time filter and sort. while for grade A+ will be applied 2 times for filter and sort.



Table of
Product and Price list - Indojava Pasifik
Udang Vaname (Updated Seasonal)
as of 2022

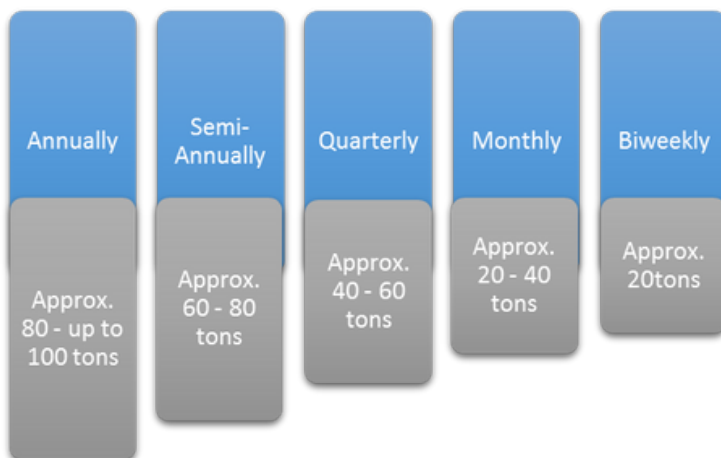
SIZE	MBW (gram)	DOMESTIC GRADE B		DOMESTIC GRADE A		EXPORT GRADE A+	
		PRICE IN IDR	PRICE IN USD	PRICE IN IDR	PRICE IN USD	PRICE IN IDR	PRICE IN USD
100	10	88,000	5.60	108,000	6.87	115,000	7.31
90	11	90,000	5.72	110,000	7.00	117,000	7.44
80	13	91,000	5.79	111,000	7.06	118,000	7.50
70	14	93,000	5.91	113,000	7.19	122,000	7.76
60	17	95,000	6.04	115,000	7.31	123,000	7.82
50	20	99,000	6.30	119,000	7.57	133,000	8.46
40	25	102,000	6.49	122,000	7.76	150,000	9.54
30	33	108,000	6.87	128,000	8.14	177,000	11.26
20	50	121,000	7.70	141,000	8.97	188,000	11.96

PRODUCTION CAPACITY

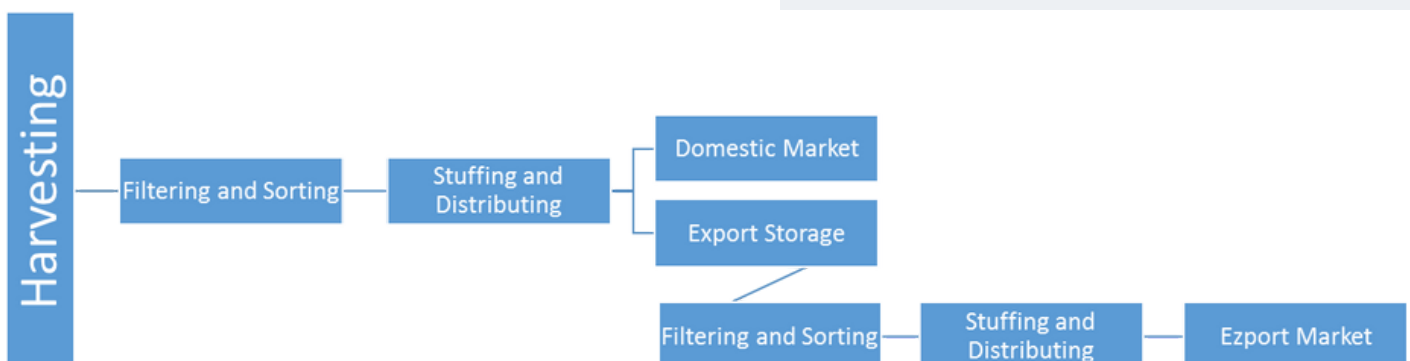
DOMESTIC MARKET AND EXPORT (INTERNATIONAL MARKET)

Through the process of farming until we get the best quality of fresh shrimp we always make sure that the Quality Assurance in our product will be our top priority and continuously keep our business sustain with the best output - fresh shrimp. In term of the production capacity we can accommodate the demand from the market by quantifying the frequency per period of time, starting from biweekly we can produce and sell approximately on 20-30tons per demand per customer and in annually, our production capacity approximately around 40-60 tons per demand per customer, please refer to below graphic for the information and details of production to distribution process.

Graphic of
Production Capacity and Distribution
Frequency of Indojoya Pasifik Udang
Vaname



Graphic of
Production and Distribution Process of
Indojoya Pasifik Udang Vaname



LEGAL AND COMPLIANCE

In order to running the business with endorsement of Legal and Compliance, PT Indojoya Pasifik Udang Vaname (PT IPUV) have fulfilled the completeness of Registration and Certification of Business as part of validation and legality of this business trade and operation, Please find below information for the details of compliance fulfillment

Company Legal and Compliance

Surat Keterangan Terdaftar (Certificate/Registered) PT Indojoya Pasifik Udang Vaname oleh Kementerian Hukum dan HAM Republik Indonesia (Ministry of Law and Human Right of Indonesia, Direktorat Jenderal Administrasi Hukum Umum	Memorandum/ Akta Pendirian Perseroan Terbatas (Deed / Memorandum of Incorporation of Limited Liability Company)	Nomor Induk Badan Usaha (Registered Company Identification Number)	Surat Izin Usaha Perdagangan /SIUP (Certificate of Legal Trade)	Izin Lokasi (Certificate of Business Location)	Izin Komersial / Operasional (Commercial Certificate and Legal Operations)	Tanda Daftar Gudang (Certificate of Registered Storage)
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CONTACT US

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