



**ET2C International Inc.**

*SOURCING MADE SIMPLE*



**CORPORATE  
PROFILE** ———

## Who we are

- We are a Global Sourcing Company, leaders in developing and delivering sourcing strategies worldwide. Acting as our clients' bridge between their business and supply partners. Our teams are based on the ground in major Asian sourcing markets and emerging jurisdictions such as India, Turkey, Mexico, Vietnam, Hong Kong and China. Delivering your eyes and feet on the ground in multiple time zones and with various language skills.
- The sourcing landscape has never been more fractured and complex. We are here to provide our clients with an 'on the ground' partner to help manage and maximise your supply base. At a time of energy price hikes, high domestic pricing, and softening demand, we can help you discover alternative markets and suppliers for your bespoke sourcing requirements.

## Our Vision and Values

Our Vision is to deliver Growth with Purpose, ensuring we create shared value across the supply chain whilst delighting our Clients.



## Strategic Sourcing strategy through to execution in the market to ensure you get the maximum benefit from Global Sourcing

Supplying your Procurement teams with validated high-quality vendors to build partnership.

***A risk-free approach to Sourcing and new Market entry***



### Supplier Search Consultancy

Sourcing new factory partners in China -Vietnam -Turkey- India

- Fixed Fee Structure
- Screening and Validation
- Initial RFQ process to highlight commercial benefit
- Factory assessment & audit over 6 key pillars

***Delivering shortlist of exceptional factory partners***

### QA/QC Service

Fast digitised QC reporting creating trust and visibility.

- In country independent team.
- Real time reporting and decision making
- Saving time and money

***Delivering quality & Compliance in your products***

QA/QC on the ground in your sourcing factories. Giving your digital reporting enabling faster decision making. Ethical, Social and Environmental reporting and management.



***Delivering CSR commitments, product quality and Compliance***

Managing multiple vendors in Asian and Emerging markets to deliver your Procurement targets.

***Unlocking the Value of Asian Sourcing***



### Sourcing & Procurement

Supply chain visibility  
Sourcing products from short list of approved factories

- Building operating margin
- Sourcing from multiple countries
- All factories audited and approved

***Delivering operating margin improvements with quality guarantees***

### Buying Office Establishment

Giving you your team on the ground. Our unique buying office business model reduces risk of employment and office lease

- Closer partner relationships
- Better pricing
- Faster innovation

***Increasing profits and market access whilst mitigating risk***



Our unique buying office delivers you direct report team without employment risk

***Execution on the Ground***

## Our Accreditations

ET2C requires all our suppliers to meet the required ethical and management standards, ensuring a safe working environment for local workers. We are continually striving to achieve increased quality compliance, protecting the interests of both your company and the well-being of our manufacturing staff.





**24**  
years trading  
experience



**200+**  
colleagues and  
specialists



**British**  
Owned  
Company





**2001**  
**Founding in Shanghai, China**  
A web-based sourcing platform helping clients access emerging supply bases beyond the traditional Pearl River Delta.



**2002**  
**ET2C UK Office founded**  
ET2C International moves away from simply a web based interaction with our clients to a solution-focused model.



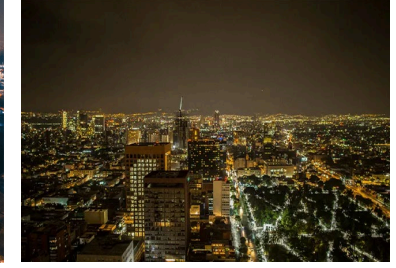
**2005**  
**ET2C Hong Kong Office founded**  
Expansion to new markets, including representation in Sweden, Germany and an office in the USA.



**2008**  
**Vietnam**  
T2C expands to a new sourcing market in Southeast Asia.



**2011**  
**India**  
ET2C expands to its third sourcing market.



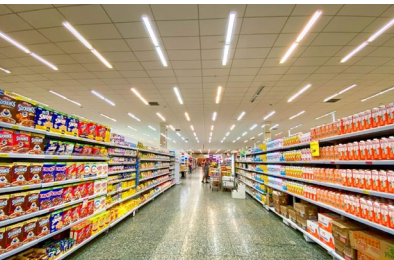
**2014**  
**ET2C Mexico founded**  
Quality control (QC) and order tracking applications launched



**2018**  
**ET2C Ecosystem established**  
Sustainability Taskforce commenced to better serve both our wants and our clients' needs.



**2020**  
**Turkey**  
Turkey office opens in Izmir. Looking for other offices in new markets.



**2021**  
**New Sourcing Markets**  
New Sourcing Market Initiative launched to add 2 more countries to enhance our supplier base.

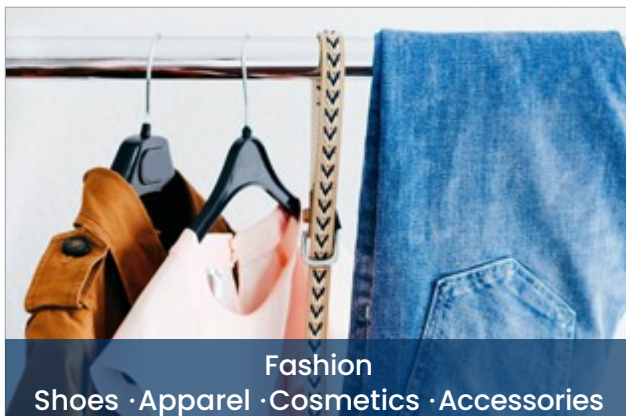
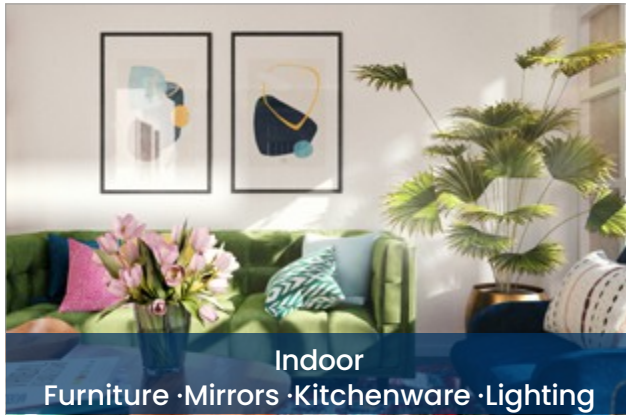


**2024**  
**India Office**  
ET2C Expands into New bigger offices in New Delhi



**2025**  
**New Office Shenzhen**  
ET2C expand into new bigger offices in Shenzhen China.

With almost twenty years' experience of designing, developing and manufacturing consumer goods within Asia, we are well placed to help our clients with their sourcing needs. We work with our suppliers on a range of product categories from Fashion to Furniture and Pet's to Medical.





## Buying Office

We help our clients with their specific strategic sourcing or quality needs to manage aspects of their Asian supply chains at the source. This unique model provides a dedicated team that can be established upstream in the relevant sourcing jurisdiction with a range of capabilities. The solution is a cost-effective, flexible and low-risk way of managing your suppliers.

## Third Party Quality Control Service

With nearly two decades' experience in Quality Control and Quality Assurance Services, ET2C provides the on the ground presence to validate your suppliers and oversee the production of your goods. Using a rigorous sampling methodology, our inspectors can quickly identify areas of concern or quality problems and report these back in a timely manner.



## Third Party Quality Control Service

Our commitments and delivery roadmap outline our approach to doing “good business” and how we will make our contribution to achieving the goals of the UN in their agenda for sustainable business development in 2030. As we passionately believe that doing good business is good for business!

As a team of 200 colleagues, we have identified 8 commitments to make ourselves the most sustainable and environmentally responsible business we can be. Recognising that “instead of simply trying to do less harm we should aim to do good” Ellen MacArthur Foundation.

### **Our Environmental Commitments**

- Reducing our GHG emissions by
- Maximise our use of renewable energy
- Generate zero waste from our offices
- Reduce our energy consumption across all sites

### **Our Social & Community Commitments**

- We will become a Zero accident in our business
- Development plans in place for all our colleagues
- % of profits invested in community projects
- We will support colleagues Volunteering days

## Third Party Quality Control Service

If you would like to find out more about how we could help you to Make Global Sourcing Simpler

ET2C International Inc.  
23F Wangjiao Plaza  
175 East Yan An Road 200002  
Shanghai, China  
T +8621 5358 9600  
F +8621 6355 0010  
+8621 6355 0030  
E [contact@et2cint.com](mailto:contact@et2cint.com)



For more information on ET2C and what we can do for your business please visit [www.et2c.com](http://www.et2c.com)