



Balkon

Enterprise Ltd

Building Bridges, Creating Opportunities, Transforming Lives.

Core Services:

- **General Trading** - Sourcing and supplying quality goods and materials globally
- **Construction** - Civil works, infrastructure, and building projects
- **Logistics & Transportation** - Reliable movement of goods across borders
- **Business Consulting** - Strategic advice for businesses and investments
- **Import & Export** - Seamless trade operations worldwide

Company Overview

Balkon Enterprise CO. LTD is a dynamic and forward-thinking company headquartered in Mogadishu, Somalia with Branches in Kenya, Uganda, and South Sudan. Established in 2018, we have rapidly grown into a trusted provider of innovative solutions across multiple industries, including general trading, construction, logistics, and business consulting. With a strong foundation built on integrity, resourcefulness, and client satisfaction, **Balkon** has earned a reputation for delivering cost-effective, sustainable, and impactful services that address the unique challenges of the East Africa region and beyond.

Our mission is to empower businesses, communities, and economies by providing dependable, timely, and tailored solutions. Through strategic partnerships, cutting-edge technology, and a highly skilled workforce, we deliver integrated services designed to meet the complex demands of urban centers, remote areas, and high-risk environments. Whether it's sourcing quality goods, constructing resilient infrastructure, managing seamless logistics, or offering strategic business advice, we are committed to fostering growth and creating lasting value for our clients and stakeholders.

At **Balkon Enterprise Co. LTD**, we are driven by a vision to be a leader in the industries we serve—recognized not only for our expertise but also for our innovation, reliability, and social responsibility. Our diverse portfolio of projects reflects our ability to adapt to evolving challenges while maintaining a steadfast commitment to quality and sustainability. As we continue to expand our reach and capabilities, **Balkon** remains dedicated to building a brighter future for the communities we serve and the partners we collaborate with.





Vision

To be the leading force in logistics, construction, and general trading across Somalia and the Horn of Africa — recognised for transforming infrastructure, empowering communities, and setting new benchmarks in service excellence, innovation, and sustainable development.

Mission

Our mission is to deliver world-class, dependable, and integrated solutions across logistics, construction, trading, and emergency response. We strive to empower our clients by providing tailored services that meet the highest standards of quality, safety, and efficiency — regardless of geographical or logistical challenges.

Through innovation, skilled human capital, and ethical business practices, we aim to contribute meaningfully to Somalia's socio-economic growth, foster long-term partnerships, and positively impact the lives of those we serve. We are driven by a commitment to operational excellence, continuous improvement, and creating value for our clients, employees, partners, and communities.



Core Values

1. Integrity: We conduct business with honesty, transparency, and accountability. We honour our commitments and build trust with every interaction.

2. Excellence: We strive for the highest quality in all our services and operations, driven by professionalism, precision, and a passion for exceeding expectations.

3. Innovation: We embrace change and continuously explore better, smarter, and more efficient ways to deliver value to our clients and partners.

4. Client Focus: Our clients are at the center of everything we do. We listen, adapt, and tailor

our solutions to meet their evolving needs with reliability and care.

5. Teamwork & Respect: We foster a culture of collaboration, inclusivity, and mutual respect — empowering our people to grow, lead, and succeed together.

6. Social Responsibility: We are committed to creating lasting impact through sustainable practices, ethical sourcing, community engagement, and environmental stewardship.

7. Resilience: Operating in dynamic environments, we thrive under pressure and remain agile, focused, and mission-driven no matter the challenge.

8. Accountability: Taking full ownership and responsibility for our actions and outcomes.

Why Choose Balkon Enterprise LTD?



At **Balkon Enterprise LTD**, we combine local expertise with global standards to deliver unparalleled service. Our deep understanding of the East Africa's unique challenges and opportunities allows us to navigate complex environments with ease. Whether it's executing large-scale construction projects in remote areas or ensuring seamless logistics across borders, our team leverages years of experience and a robust network to provide solutions that are both innovative and sustainable. With a finger on the pulse of regional dynamics, we ensure every project is tailored to meet your specific needs while maintaining the highest quality standards.

Our commitment to excellence is reflected in our people, processes, and partnerships. We pride ourselves on assembling a team of highly skilled professionals who bring passion, dedication, and technical expertise to every task. From meticulous planning to flawless execution, we prioritize safety, transparency, and efficiency at every stage. Moreover, as a trusted partner for NGOs, governments, and private entities, we have honed our ability to adapt quickly to evolving demands—whether it's emergency relief operations or long-term infrastructure development. This adaptability, coupled with our client-centric approach, ensures lasting value for all stakeholders.





What Our Clients Can Expect?

At **Balkon Enterprise Co. LTD**, we are committed to delivering exceptional service and value at every stage of our partnership. Our clients can expect a seamless experience built on trust, transparency, and results-driven solutions tailored to their unique needs. From the initial consultation to project completion, we prioritize clear communication, meticulous planning, and proactive problem-solving to ensure that expectations are not only met but exceeded.

Clients working with **Balkon Enterprise Co. LTD** can rely on our expertise and dedication to quality. Whether it's sourcing high-quality goods through our general trading services, executing robust construction projects, ensuring timely logistics delivery, or providing strategic business advice, we bring precision and professionalism to every task. Our team is equipped to handle challenges in even the most complex environments, delivering innovative and sustainable solutions that align with your goals. We ensure that every project creates meaningful impact empowering businesses, uplifting communities, and fostering resilience. When you choose **Balkon Enterprise LTD**, you're choosing reliability, innovation, and a shared vision for progress.

what we offer



At **Balkon Enterprise LTD**, we pride ourselves on delivering a comprehensive suite of services designed to meet the diverse and evolving needs of our clients. Our core offerings span multiple sectors, ensuring seamless solutions for businesses, governments, NGOs, and communities across Somalia and beyond. With a focus on quality, innovation, and reliability, we are committed to driving progress and creating value for all stakeholders. Here's an in-depth look at what we offer:




1. Logistics Services


Our logistics division is the backbone of our operations, providing end-to-end supply chain solutions that ensure seamless movement of goods and materials. From freight forwarding and warehousing to transportation and cargo handling, we specialize in navigating the complexities of regional and cross-border logistics. Our team excels in project logistics, managing everything from oversized cargo to time-sensitive deliveries. Additionally, we offer relocation management services, helping organizations and individuals transition smoothly with minimal disruption. With a strong network of partners and state-of-the-art facilities, we guarantee timely and cost-effective logistics support, even in the most challenging terrains.



2. General Trading



At Balkon Enterprise, our commitment to health and compliance not only protects people but also preserves the purity and quality of the organic products we proudly supply to the global market. Balkon Enterprise Co. LTD is a trusted name in general trading, providing wholesale distribution and procurement solutions for private businesses across various sectors.




We supply a wide range of products—including construction materials, food items, Gum Arabic, Frankincense, Myrrh, and daily essentials—offering competitive prices and reliable delivery.

Our services support both local and international trade, helping businesses optimize their supply chains and expand their market reach. Built on transparency, efficiency, and market expertise, Balkon Enterprise is a dependable partner for diverse trading needs.



3. Construction Services



Our construction division is dedicated to building the infrastructure that drives progress. From civil engineering and structural works to residential and commercial developments, we deliver turnkey projects that prioritize quality, safety, and sustainability. We specialize in rehabilitating and maintaining critical infrastructure, such as roads, bridges, and public facilities, ensuring they meet modern standards and withstand the test of time. Our expertise also extends to constructing affordable housing units for underserved communities, contributing to social development and economic stability.

4. Business Consulting

Our Business Consulting service offers strategic advice to help businesses and investors thrive in dynamic markets. Whether you're looking to expand operations, optimize supply chains, or explore new investment opportunities, our team provides data-driven insights and actionable strategies. We understand the unique challenges and opportunities in the Horn of Africa region, enabling us to deliver tailored solutions that align with your goals. From market entry strategies to operational efficiency improvements, we empower businesses to achieve sustainable growth and long-term success.

5. Import & Export

As a leader in global trade, Balkon Enterprise LTD facilitates seamless Import & Export operations worldwide. We handle every aspect of the trade process, from customs clearance and documentation to transportation and compliance. Our deep understanding of international trade regulations and market dynamics ensures smooth operations and minimal delays. Whether you're importing essential goods or exporting locally sourced products, we provide end-to-end support that maximizes efficiency and minimizes risks.

Sustainability at Balkon Enterprise LTD

At **Balkon Enterprise Co. LTD**, sustainability is not just a goal—it's a guiding principle that shapes everything we do. We believe that true progress must balance economic growth with environmental stewardship and social responsibility. As a company deeply rooted in the East Africa, we are committed to creating solutions that not only address immediate needs but also contribute to the long-term well-being of communities and ecosystems. From our construction projects to our logistics operations, we integrate sustainable practices at every level, ensuring that our work leaves a positive legacy for future generations.

Our approach to sustainability begins with resource efficiency and innovation. In construction, we prioritize eco-friendly materials, energy-efficient designs, and waste reduction strategies to minimize our environmental footprint. Our logistics services emphasize optimized routing, fuel-efficient transportation, and reduced packaging waste to lower carbon emissions. Additionally, we actively seek partnerships with suppliers and clients who share our commitment to sustainability, fostering a culture of shared responsibility. By continuously exploring new technologies and methodologies, we strive to set benchmarks for sustainable operations in our industries.

Beyond environmental impact, we are equally dedicated to uplifting the communities we serve. Through initiatives such as affordable housing projects, emergency relief support, and skills development programs, we aim to empower individuals and enhance quality of life. We also prioritize fair labor practices, ethical sourcing, and community engagement to ensure that our activities generate equitable benefits. At

Partnerships & Collaboration

At **Balkon Enterprise LTD**, we believe meaningful partnerships are essential to driving impactful, sustainable solutions. We collaborate with **governments, international organizations, private businesses, and humanitarian agencies** to address regional challenges and deliver lasting value.

Our partnerships are guided by **trust, transparency, and a shared vision for development**. Together, we work across diverse sectors, from **infrastructure improvement to humanitarian support**, ensuring timely and effective outcomes. For example, we cooperate with humanitarian partners to provide rapid-response supplies during crises, while partnering with public agencies on projects that enhance **housing, public services, and local economies**.

Balkon Enterprise LTD values **long-term, mutually beneficial relationships**. We actively seek partnerships with organizations that prioritize **sustainability, innovation, and social responsibility**. Through joint ventures, knowledge-sharing, and capacity-building programs, we strengthen local communities and foster regional progress. Our collaborative approach reflects our commitment to collective action as a force for positive change.

Innovation

We bring the world's finest Frankincense and Arabic Gum, sourced from the untouched landscapes of Somalia and Sudan, where tradition meets purity. Only the highest-grade tears (Hojari Frankincense, Premium Gum Arabic), sustainably collected by skilled local Communities.

Uncompromised Purity - No additives, no fillers-just 100% natural resin, lab-tested for potency and authenticity.



Client - Centric:

We prioritize our clients' needs, working collaboratively to deliver solutions that are not only effective but also aligned with their strategic goals.



Health, Safety, and Compliance

At Balkon Enterprise Co. LTD, we are committed to maintaining the highest standards of health, safety, and compliance in the handling, processing, and trade of organic products such as **Gum Arabic, Frankincense, and Myrrh.**

We recognize the unique health considerations and quality requirements associated with natural resins and organic goods. To safeguard our workforce, clients, and consumers, we implement strict hygiene protocols, safe storage practices, and hazard management procedures at every stage — from sourcing to delivery.

All employees receive specialized training in organic product safety, and our operations comply with both **international health regulations and local environmental standards.** Regular audits and inspections ensure that our processes remain clean, safe, and sustainable.

□ Agricultural Products

Our enterprise specializes in exporting premium organic agricultural products-including spices, fresh fruits, sesame, oil, as well as frankincense and Gum Arabic products to international markets. With a robust global supply chain, we source directly from trusted farmers and producers, ensuring freshness, authenticity, and compliance with international food safety standards. We deliver certified organic spices, fruits, meats, and resins with uncompromising quality.





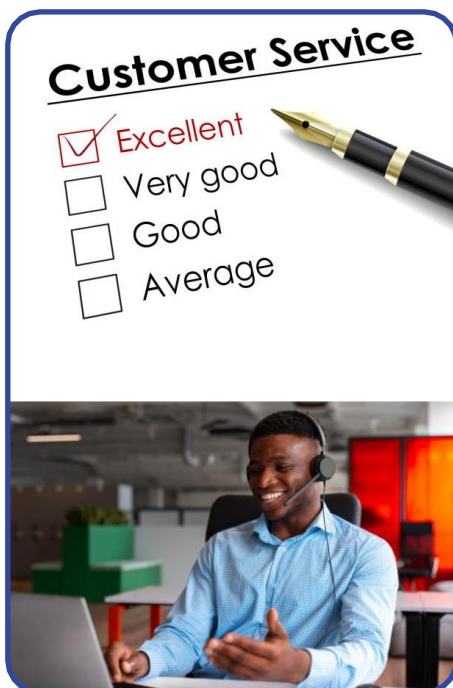
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CONTACT INFORMATION

At Balkon Enterprise LTD, we are committed to making it easy for our clients, partners, and stakeholders to reach us. Whether you're seeking information about our services, exploring collaboration opportunities, or need support for your projects, our team is always ready to assist. Below is our comprehensive contact information to ensure seamless communication:



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